# **ENGINUITY 2015**



# **COMPETITION REVIEW**

**Copyright Virtual Management Simulations** 



## The Global Challenge

An **international field of 150 teams** started the ENGINUITY 2015 Business Management Competition for Construction Professionals in the UK and worldwide.

The entrants included teams from consultancies and contractors based around the UK, Europe, Africa, Asia Pacific and the Americas, emphasising the wide ranging and global appeal of the Enginuity competition.

Using the Enginuity Simulation, participants, working as a team of directors, were given the **task of running a fledgling UK-based Global Construction Business.** 

The new management team needed to form **an effective strategy to grow the business**, and satisfy the high demands of the company's shareholders, who were keen to see a quick return on their investment.

Key decisions had to be made to manage the business for a simulated number of years, in a dynamic 'real life' environment, with jobs, clients, competitors and people across different continents and countries, resulting in unique challenges and opportunities and requiring some special management skills to be successful.



**ENGINUITY 2015** put participants in the 'hot seat', providing them with the opportunity to acquire an understanding of the challenges and decisions that face their corporate management on a daily basis.



### **Preliminary Rounds**



#### The PRELIMINARY ROUNDS

During the 8 weekly Preliminary Rounds, which took place between March and April, each team played independently in their own 'virtual' world, competing for work against simulated rival companies, each with their own bidding strategies.

12 teams qualified for the Final, with the largest sponsors MWH Global and WSP | Parsons Brinckerhoff well represented, along with teams from AECOM, Atkins and Hyder Consulting.

The finalists were spread globally, with 7 from the UK, 2 from India, and one each from Australia, Canada and the United States.

Intriguingly WSP | Parsons Brinckerhoff were aiming for their 3<sup>rd</sup> consecutive victory. Could anyone deny them further success ?

			Total	
Position	Name	Sponsor	Rating	% Improvement
1	Newbee	AECOM	2,813	8
2	Aspiring for a PB Hat Trick	WSP   Parsons Brinckerhoff	2,722	9
3	Team Brincker-HOFF	WSP   Parsons Brinckerhoff	2,673	9
4	Red Hot Oompa Loompas	MWH Global	2,647	9
5	On the Brinck of Something Special	WSP   Parsons Brinckerhoff	2,613	9
б	PB's Canadarm	WSP   Parsons Brinckerhoff	2,612	9
7	EngiWINity	WSP   Parsons Brinckerhoff	2,599	12
8	The Quay Stones	WSP   Parsons Brinckerhoff	2,594	7
9	Eclipse	MWH Global	2,591	5
10	Atkins Aberdream	Atkins	2,588	11
11	Hydra	Hyder Consulting	2,572	10
12	Monty ANZAC's	MWH Global	2,542	б

The top of the League Table at the end of the Preliminary Rounds

### The Final





#### **The FINAL**

The final was played over a further 6 rounds during two weeks in early May, enabling the teams to take part in the final from wherever they were located, and giving them enough time between each round to make considered and effective decisions, and reflect upon and refine their strategies.

During the final the teams competed 'head to head' directly against each other. This created an even more uncertain and pressurised environment in which the skills and team dynamics formed in the early years were really put to the test.

The final saw lots of ups and downs, but ultimately it was "**Newbee**" from **AECOM** who deservedly emerged victorious as the ENGINUITY 2015 Champions by a clear margin from their nearest rivals.

Position	Name	Sponsor	Total Rating
1	Newbee	AECOM	4,261
2	Aspiring for a PB Hat Trick	WSP   Parsons Brinckerhoff	4,047
3	Red Hot Oomp a Loomp as	MWH Global	3,768
4	EngiWINity	WSP   Parsons Brinckerhoff	3,676
5	On the Brinck of Something Special	WSP   Parsons Brinckerhoff	3,559
б	PB's Canadarm	WSP   Parsons Brinckerhoff	3,528
7	Monty ANZAC's	MWH Global	3,525
8	Team Brincker-HOFF	WSP   Parsons Brinckerhoff	3,514
9	Eclipse	MWH Global	3,306
10	The Quay Stones	WSP   Parsons Brinckerhoff	3,291
11	Hydra	Hyder Consulting	3,274
12	Atkins Aberdream	Atkins	3,268

**The Final League Table** 



### The Champions





At an Awards' Ceremony held in London, the **"Newbee"** team were presented with their awards by Patrick Flaherty (AECOM Chief Executive UK & Ireland), along with the Winning Sponsors' salver.

The members of the winning team :-

Jian Yu Roshni Wijesekera Aby John

each received a cash prize and personally engraved crystal award.





Calenda

# Proposed Schedule For ENGINUITY 2016



#### 2015

- **Publicity** for the competition will be sent out at the beginning of November
- Registration will start during November

#### 2016

- The **2016 software** is released on the website at the beginning of January
- Trialling starts shortly after the software is released for registered teams
- The Preliminary Rounds take place during March and April
- The Final will take place during May





Further detailed information can be obtained from the website at:

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